

第21課 あしたのおすすめは何にしますか

目標

You can predict and order products that will sell.

会話

Manager Now, let's place orders. First, check the weather for tomorrow.

Clerk Um, it's going to be sunny tomorrow. The temperature and humidity seem to be high.

Manager Well then, what things do you think will sell well?

Clerk It looks like something refreshing will sell well.

Manager I see. By the way, there will be a sports day at a nearby elementary school tomorrow.

Clerk I see.

Manager What would you recommend for tomorrow?

Clerk It's hot and a sports day, so how about some refreshing plum rice balls?

Manager That's good. How many pieces would you like to order?

Clerk I usually order 20 pcs, but would you like to order 40?

Manager That's right. Do you have any other items to order in larger quantities?

Clerk I guess it's cold tea. Usually, it's 30 bottles, but how about making it 50?

- Manager I think so. Weather and event information is vital when ordering.
 You guess when, what, and how many items you will sell. This way
 of guessing is called a “hypothesis.”
- Clerk OK. I will make a reasonable hypothesis when placing orders.

ことば

- 発注(する) Order (Order a merchandise) 気温 Temperature
 湿度 Humidity さっぱりしたもの Refreshing items
 ちなみに By the way 運動会 Athletic meeting 梅 Plum
 イベント Events 情報 Information 仮説 Hypotheses 麺類 Noodles
 炭酸飲料 Carbonated drinks フライドチキン Fried chicken
 確認する Check 予想する Anticipate 確かめる Make sure
 検証 Verification 繰り返す Repeat 傾向 Trends
 貢献(する) Contribution (Contribute)